

## THE PEOPLES CANVASS.

ASSURED AND STILL INCREASING SUCCESS.

A JUST AND LIBERAL POLICY APPRECIATED.

To the Editor of The Tribune.

SIR: I write to congratulate you on the assured success achieved by THE TRIBUNE, and I take the more pleasure in doing so as I have always felt that the policy adopted by you of dealing liberally and fairly with the news-sellers would prove the best in the end.

I know, of my own personal knowledge and observation, that the circulation of THE TRIBUNE has increased over 100 per cent during the past six months, and still keeps increasing, and in connection with this I will give you a few facts which may prove interesting to you:

The XVII Assembly District of this city is well-known as a strong Democratic district; so much so that with a few exceptions every election district records a Democratic majority.

My place of business is situated in the XXVIIth Election District, which is the banner Republican district of the Assembly District, and one of the few that always scores a Republican victory. Previous to the National Republican convention I delivered on my route, specifically through this district, 40 Timeses and 8 Herald.

And besides those 40 Timeses I took 20 others which I sold from my store and news-stand, making in all a total of 60 Timeses taken out by me.

Since then my customers gradually but surely, one by one, have dropped THE TIMES, and in every location substituted THE TRIBUNE, till on yesterday I only took 20 Timeses instead of 60, four of which twenty I deliver. My order for TRIBUNES in Branch No. 2 of the American News Company is 54, and my usual copies average one a day.

As an officer of the News-sellers' Association I am constantly brought in contact with news-sellers from all parts of the city and suburbs, and possibly have opportunities and means of learning facts in connection with the circulation of newspapers which escape casual observers, and I think I feel justified in asserting that your circulation exceeds only one paper (*The Sun*), and possibly by not more than two only papers (*The Sun* and *The Herald*) in this city.

STEPHEN RICHARDSON, President News-sellers' Central Council, New York, Sept. 4, 1884.

THE VERDICT AT THE GREAT HOTELS.

To the Editor of The Tribune.

SIR: The sale of THE TRIBUNE has more than doubled at all my hotels in the past two months, and is constantly on the increase.

GEORGE L. TYSOR, Fifth Avenue Hotel, New York, Sept. 4, 1884.

This letter is from one of the best known news-dealers in New-York, who has stands at a large number of the leading hotels in this city and at the United States and Grand Union Hotels at Saratoga.

AWAY AHEAD IN HARTFORD.

To the Editor of The Tribune.

SIR: I have visited the stands of all the principal news-sellers of this city, and have learned that there are now no copies of THE NEW-YORK TRIBUNE sold in Hartford every day of the week than there are of any other New-York paper. THE TIMES and THE HERALD have fallen off, and THE TRIBUNE stands now at the head.

P. W. BARROWS &amp; CO. sell three times as many TRIBUNES as they do TIMES, and D. P. COOK sells five times as many. J. E. BARTLOW says, do all the other dealers, that THE TIMES and THE HERALD have fallen off, and THE TRIBUNE is ahead of all the New-York papers in its sales. At the depot THE TRIBUNE is again ahead, and on the trains leaving Hartford there are about twice as many TRIBUNES as there are TIMES. There are no complaints about THE TRIBUNE having a large share of the trade, now.

JOSEPH GUERMAN, Hartford, Conn., Sept. 3, 1884.

Since writing the foregoing I have noticed the following paragraph in this morning's *Hartford Courant*: "The circulation of THE TRIBUNE in Hartford is in excess of 15,000, or 10,000 more than any independent room in it is able to do, and that only 13 subscribers of THE NEW-YORK TIMES to many supplied by one of our local dealers, all but two have changed to THE TRIBUNE."

SIGNIFICANT CHANGES IN NEWPORT.

To the Editor of The Tribune.

SIR: Within the last few days I have learned some facts about the circulation of New-York papers in Newport from W. E. Clarke, the veteran dealer here, which I wish to premise is the principal dealer here.

I am in position to know this, as he is the principal dealer. I learn that in 1883 THE TRIBUNE was away behind in New-York of the six principal New-York papers. THE TRIBUNE was lowest in the sales. In 1883 the dealers had nearly doubled their sales of THE TRIBUNE. This year the sales have again increased, while most of the other papers have made little or no advance.

THE TIMES, WORLD, and THE HERALD are still the leaders, and THE TRIBUNE is second.

J. H. COSSWELL, Titusville, Penn., Sept. 4, 1884.

A GENERAL REPORT.

To the Editor of The Tribune.

SIR: Your paper is making a rapid gain in circulation here. One dealer whose order was 75 on July 1, now sells 116 a day, and about 300 on Sept. 1.

THE TRIBUNE is about 225 a day, and from 400 to 425 a week. The TRIBUNE sells about 170 copies a day, to less from last year, none on Sunday; THE WORLD, 100 daily, none on Sunday; THE SUN, 165 daily, none on Sunday. THE TRIBUNE is in actual sales to THE HERALD, and is gaining considerably. The dealers here say they never sell more than 100 a day, and the paper is not yet in the lead. THE TRIBUNE will hold its own.

G. D. DALEY, Providence, R. I., Sept. 5, 1884.

AN OLD SUBSCRIBER.

Newport, R. I., Sept. 2, 1884.

A GOOD REPORT FROM COLUMBIA COUNTY.

To the Editor of The Tribune.

SIR: The circulation of THE TRIBUNE has rapidly increased in this city during the past few months. It now leads all the New-York papers except THE SUN in number of copies sold.

The number of New-York papers sold in this city these weeks is nearly as great as can be ascertained is as follows: Sun, 76; TRIBUNE, 61; HERALD, 38; TIMES, 29; WORLD, 28.

THE TRIBUNE is 165 weekly and semi-weekly subscriber.

THE TRIBUNE, Sept. 4, 1884.

THE "MUGWUMPS" TAKE "THE TIMES."

To the Editor of The Tribune.

SIR: The circulation of THE TRIBUNE has increased in this city as follows:

TRIBUNE, June 1, last, 14; now 35.

TIMES, June 1, last, 21; now 11.

THE HERALD, in 165 weekly and semi-weekly subscriber.

THE HERALD, Sept. 4, 1884.

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THE TRIBUNE is about 225 a day, and from 400 to 425 a week. The TRIBUNE sells about 170 copies a day, to less from last year, none on Sunday; THE WORLD, 100 daily, none on Sunday; THE SUN, 165 daily, none on Sunday. THE TRIBUNE is in actual sales to THE HERALD, and is gaining considerably. The dealers here say they never sell more than 100 a day, and the paper is not yet in the lead. THE TRIBUNE will hold its own.

G. D. DALEY, Providence, R. I., Sept. 5, 1884.

NO "INDEPENDENTS" THERE.

To the Editor of The Tribune.

SIR: Being desirous to know what was the circulation of THE TRIBUNE in this place, I took the trouble to inquire of the Postmaster and our only news-seller. The mail list of TRIBUNES has increased one-half, while that of THE TIMES has correspondingly decreased. Almost if not all subscriptions to THE TRIBUNE, and not one to THE HERALD, are to be had.

The reason for this is that there is any time at all when there are a few unexpected subscriptions.

The newsmen say he has only one subscriber to THE TIMES left while his TRIBUNE list has doubled. One mail subscriber to THE TIMES was so disgusted that he sold out a several month's subscription for ten cents, to a Democrat.

F. SULLIVAN, News-seller, Elmira, N. Y., Sept. 2, 1884.

APPROVED BY TRUE REPUBLICANS.

To the Editor of The Tribune.

SIR: The increase in the sale of THE TRIBUNE is about fourfold since the nomination of Mr. Blaine at Chicago, and this, too, at a time when people would most likely be purchasers out of town on summer vacation, etc. I look for still further increase in my sales immediately upon the active inauguration of the campaign in our city, in which practically nothing has been done as yet. The orthodox Republicans here of course look to THE TRIBUNE for their political information and guidance; and as Rhode Island is a staunch supporter of Republians in principle, you can easily see where THE TRIBUNE can justly claim to precedence over the other New-York papers with this class of people. THE TRIBUNE is seen in the largely increased sales of THE NEW-YORK TIMES, which was conducted by its principal founder, G. D. DALEY.

KEEPING AHEAD IN ELMIRA.

To the Editor of The Tribune.

SIR: My order for New-York papers has increased some since the campaign began, as follows: Now 10 TRIBUNES, 14 TIMES, 19 WORLD, 25 HERALDS. Now 10 TRIBUNES, 16 TIMES, 38 WORLD and 34 HERALDS.

THE TRIBUNE leads in Elmira. The other dealers will repeat the same as myself.

F. SULLIVAN, News-seller, Elmira, N. Y., Sept. 2, 1884.

REVOLUTION IN THE CATSKILL REGION.

To the Editor of The Tribune.

SIR: I have seen the books of all the principal news-sellers of Binghamton and Kingston. It is wonderful how THE TRIBUNE has grown since last year. It is now away ahead of THE TIMES and growing all the while.

Mr. E. Winter, the up-town dealer, says he now sells double the number he formerly did, and his sales of THE TIMES have fallen off one-third, being now about one-fourth of THE TRIBUNE's sales.

Mr. William Winter, the leading downtown dealer, who also supplies the Ulster and Delaware trades, and a large portion of the Catskill Mountain region, says the THE TRIBUNE has gained far more than people are aware, the sales of THE TRIBUNE on June 1 were over twice those of THE TIMES. During the last five days the sales of THE TIMES have decreased more rapidly than ever. This is a wonderful gain.

Mr. Dally, another dealer in the lower part of the city, reports that his sales of TRIBUNES have doubled

since June last. During that time his sales of TIMES have fallen off one-third.

Mr. Kelly, the other city dealer, shows a TRIBUNE increase of more than twice his former sales. These are the exact facts as shown by the books of the dealers in this city.

H. HENDERSON,  
Kingston, N. Y., Sept. 4, 1884.

MARKED GAINS IN SEVERAL STATES.

To the Editor of The Tribune.

SIR: I have been travelling most of the time for nearly two years, and have been through most of the cities and towns in eight States, including Connecticut, New-York, New Jersey and Pennsylvania. A few facts have come to my knowledge from newsboys on trains and newsmen here and there of the relative circulation of THE TRIBUNE and THE TIMES, which you ought to know.

A NEW YORK NEWS COMPANY boy on a train of Middletown, New-York, told me recently that his daily sales were 130 TRIBUNES and two TIMES. There is a newsboy at Binghamton, N. Y., who formerly sold thirty TRIBUNES and forty TIMES. His sales now are ninety TRIBUNES and five TIMES. Another dealer at Binghamton says THE TIMES has gained none of his stock, but THE TRIBUNE, which was always ahead, has gone still further.

At Saybrook, Conn., I met a prominent sterio manufacturer, who told me that in their office they used to be all readers of THE TIMES. Now they take 30 TRIBUNES and 1 TIMES. I could cite a great many cases of this kind in New-York, Connecticut and New-Jersey, but I did not preserve the figures.

At Rockland, N. Y., the principal dealer takes 50 SIXTY-FIVE PER CENT.

To the Editor of The Tribune.

SIR: The good word goes bravely on. Sixty-five per cent of the readers of THE NEW-YORK TIMES at Oneonta, Oneida County seat of Steuben County, have dropped that paper for THE TRIBUNE.

A. C. B.  
Howard, N. Y., Aug. 25, 1884.

THE "TIMES" NO MORE.

To the Editor of The Tribune.

SIR: Few of the old readers of THE TIMES at this place will ever take it again. They will take THE TRIBUNE.

J. S. L.  
New Haven, N. Y., Aug. 25, 1884.

A SICKENING SPECTACLE, INDEED.

To the Editor of The Tribune.

SIR: It is sickening to see THE TIMES floundering around with its soiled, well-dressed pretences. I hear in Newark, and other towns, from 20 to 50 each place are withdrawing their patronage from THE TIMES.

B. B.  
Wilson, Conn., Aug. 15, 1884.

TWENTY-FIVE TO ONE.

To the Editor of The Tribune.

SIR: The TRIBUNE has supplanted THE TIMES in this Bureau. The figures are now 25 to 1.

W. S. B.  
Pension Office, Washington, D. C., Aug. 10, 1884.

MORE POPULAR THAN EVER.

To the Editor of The Tribune.

SIR: It is noticeable fact that THE NEW-YORK TRIBUNE is gaining circulation rapidly in this city. THE TRIBUNE has always been popular here, but even a few months it has gained brilliantly. I have returns from the eight principal newsstands of the city, and every case THE TRIBUNE has gained one-third to nearly double, from 20 to 50 in each place. The TRIBUNE is picking up some here also.

S. E. LATHAM.

SYRACUSE, N. Y., Sept. 5, 1884.

PICKING UP WELL, RATHER.

To the Editor of The Tribune.

SIR: I notice a statement recently in some newspaper that THE TRIBUNE was "picking up in circulation." I should think it was. It is also true that THE TIMES is losing. I have seen many evidences of both fact and yesterday I asked two or three up-town dealers what their experience was. J. P. Ryan said a number of his customers have dropped THE TIMES and ordered THE TRIBUNE. C. Englund took 200 copies a day of THE TIMES, three months ago, and now sells only 50, whereas he says it is a great deal better. I have seen many instances of the right kind, and I believe that is going to continue.

At Bridgewater, N. J., I was leaving the town I gave a newspaper on the street a copy of THE TIMES, and it was pocketed. I asked him if he had any more, and he said, "No, we don't have any more."

I have been trying to take down all the figures I have gathered; but I am sure the facts I have learned would, if all collected and published, make George Washington's history look like a comedy.

SIXTH AVENUE.

New York, Sept. 5, 1884.

STEADY AND PERMANENT GAIN.

To the Editor of The Tribune.

SIR: I enclose herewith a statement of my orders for New-York daily papers taken from my books for the past year, giving the dates.

THE TRIBUNE, 25; DAILY TRIBUNES, 10; HERALDS, 10; HERALDS and 2 TIMES.

GOSSIP FROM OVER THE SEA.

ABOUT PEOPLE AND THINGS.

From The Whitelocke Letter (London).

HENRY JAMES AND THE ART OF FICTION.

To the Editor of The Tribune.

SIR: Henry James has plunged into print to explain to the ignorant and illiterate authorship on this side of the Atlantic what "the Art of Fiction" really is. A study, however, of Mr. James' essay does not leave me much wiser than we were before, except as to the personal opinions of the author of "The Siege of London" on the subject of stories and novels.

Mr. Henry James' ideas may be reduced to these conclusions: "There is a very great novelist indeed, whose name it would be perhaps unbecoming for me to mention, who, when he writes, is as original as possible, and who, in his style, is as good as any man in Europe. He is a great novelist, and he is a great man, and he is a great writer."

I have no doubt that Mr. Henry James' ideas are to be found in the works of George Eliot, and that his name will be as well known to some hostile critics, and to have a wide influence on all novelists and writers to come.

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